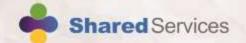


ACQUISITIONS & BUSINESS SERVICES

Enabling FAA Operations Through AGILITY, FLEXIBILITY, & INNOVATION

CHRIS METTS

OFFICE OF FINANCE & MANAGEMENT CHIEF ACQUISITION OFFICER





Shared Services at the FAA

FINANCIAL SERVICES

Budget formulation; budget execution; oversight; workforce planning; financial planning and analysis.

REGIONS & CENTER OPERATIONS

Emergency readiness; property and facilities management; transportation; space consolidation; logistics supply support; horizontal integration.



ACQUISITIONS & BUSINESS SERVICES

Acquisition and contracting support; acquisition policy, guidance and oversight; acquisition workforce development, planning and training.

INFORMATION & TECHNOLOGY SERVICES

IT solutions, services and products; IT infrastructure; cyber security; IT training; automation.

Through its shared services model, the FAA is eliminating duplication, increasing efficiency, reducing costs, and improving **innovation** by centralizing core business functions.

MAKING FLIGHT HAPPEN ON PAPER



Acquisitions Team

Under shared services, the FAA consolidated acquisitions and contracting functions from across the agency to standardize and optimize delivery of service and leverage the expertise of acquisitions professionals to drive quality, **innovation**, and **agility**.

ACQUISITION & CONTRACTING

Provides acquisition and contracting expertise to lead the procurement of material, equipment, systems, construction, services and research and development for all FAA offices and external customers.



ACQUISITION POLICY & OVERSIGHT

Strengthens agency capability to effectively manage acquisitions through policy and guidance, workforce planning and development, evaluation and oversight, strategic acquisition initiatives, and support services.

SMALL BUSINESS DEVELOPMENT

Provides leadership, direction and oversight in establishing and executing the agency's policy and program governing the utilization of small business in FAA acquisitions.

MAKING FLIGHT HAPPEN ON PAPER



Acquisitions Responsibilities

- Provide fast, innovative, flexible, reliable cost-effective procurement solutions that allow
 us to meet our customers' acquisition requirements so they can stay focused on doing
 their part to achieve the FAA mission.
- Collaborate with our customers to understand their needs and then plan, award, manage, and transition procurement actions.
- Drive innovation by improving the timeliness, quality, and reliability of all acquisitions services.
- Ensure the best value to our customers and the taxpayers.
- Create the **agility** necessary in the acquisitions system to be more responsive to customers' needs while navigating an uncertain and ever-changing fiscal environment.
- Recruit and retain a well-trained, certified, knowledgeable acquisitions workforce.
- Manage electronic procurement and business information systems to leverage datadriven decision making and ensure transparency and accountability.





Acquisitions Customers & Contracts

Acquisitions and Business Services manages the award and administration of contracts, purchase orders, delivery orders, agreements, and aviation research grants for customers across the FAA's 14 lines of business and staff offices:

- Airports
- Audit & Evaluation
- Civil Rights
- Government & Industry Affairs
- Policy, International Affairs & Environment

- Air Traffic Organization
- Chief Counsel
- Communications
- NextGen
- Security & Hazardous Materials Safety

- Aviation Safety
- Commercial Space Transportation
- Finance & Management
- Human Resource Management

High-profile acquisitions programs across the agency include:

NextGen Initiatives

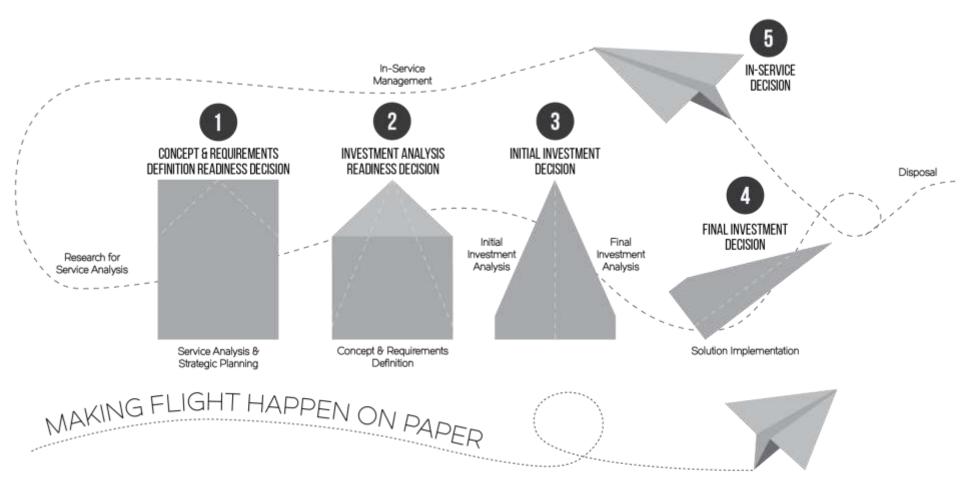
- EMS365 & Cloud Services
- Unmanned Aircraft Test Sites
 - Facility & Tower Construction
- Utility Energy Services
- Air Traffic Controller Training



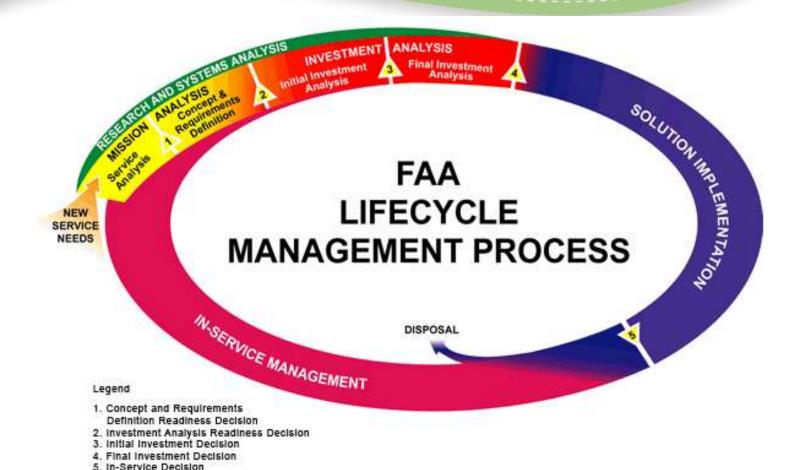


Acquisitions Lifecycle

The FAA Acquisitions Management System gives us the **flexibility** to manage the entire acquisitions lifecycle from planning, solicitation, and evaluation of offers, to award, administration, and post-implementation of contracts.



Acquisition Management System





Acquisitions Lifecycle in Action: FY14

- Completed 27,096 contract actions
- Obligated more than \$4.65 billion
- Awarded 31% of contracts to small business
- Achieved cost savings of \$42.8 million through strategic sourcing
- Awarded 900 new task orders and 800 post award actions
- Awarded 85% of contracts through competition





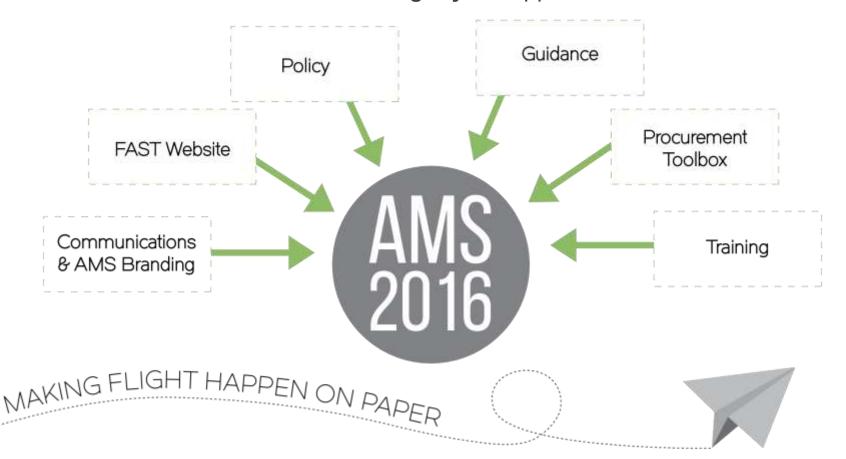
Accountability Measures

- FAA Joint Resources Council (FAA Investment Review Board)
 - Recommends significant Acquisitions Management System policy changes
 - Makes acquisition investment decisions
 - Provides oversight of large acquisition programs
 - Leads Earned Value Management policy, processes, guidance, reviews, and training
 - Manages post-implementation review process
- Capital Investment Team
 - Reviews potential acquisitions to ensure affordability
 - National Acquisitions Evaluation Program
 - Performs nation-wide contract reviews to ensure compliance with Acquisitions Management System policy
 - Identifies areas for improvement and best practices
 - Ensures alignment between policy, training, and practices



On the Horizon

AMS 2016 represents a comprehensive review of the FAA Acquisitions Management System (AMS) brand, delivery, structure, and content to improve the system and add the needed **agility** to support **innovation**



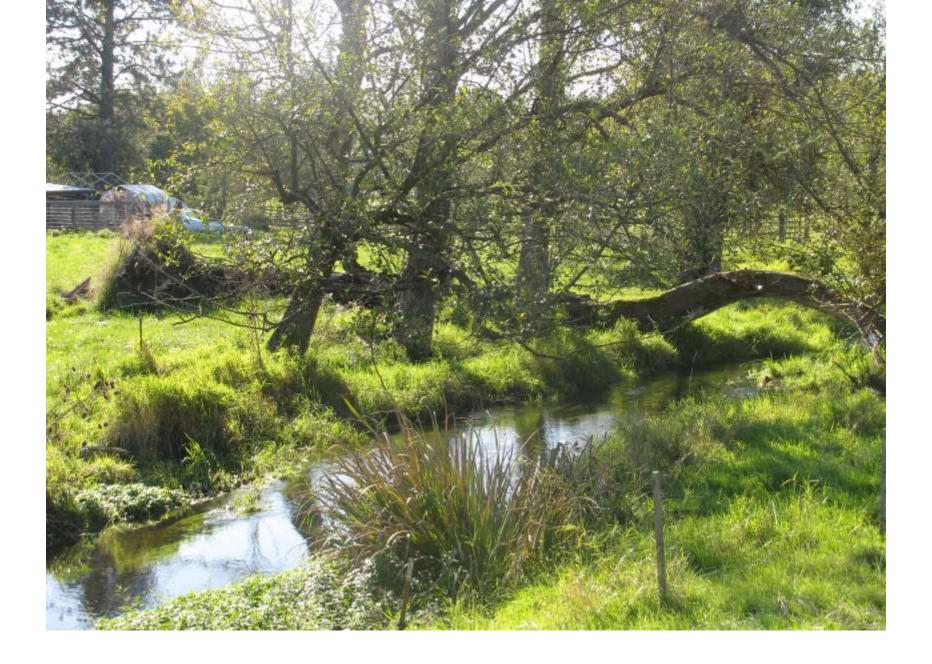
Outcome/Benefits

- Being effective in Procurement and Acquisitions, makes the operation more efficient and predictable.
- Being consistent will increase speed to deploy, set proper expectations and reduce costs in an era of shrinking budgets.









Questions

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