



Federal Aviation
Administration

FEDERAL AVIATION ADMINISTRATION **ACQUISITIONS & BUSINESS SERVICES**



Enabling FAA Operations Through
AGILITY, FLEXIBILITY, & INNOVATION

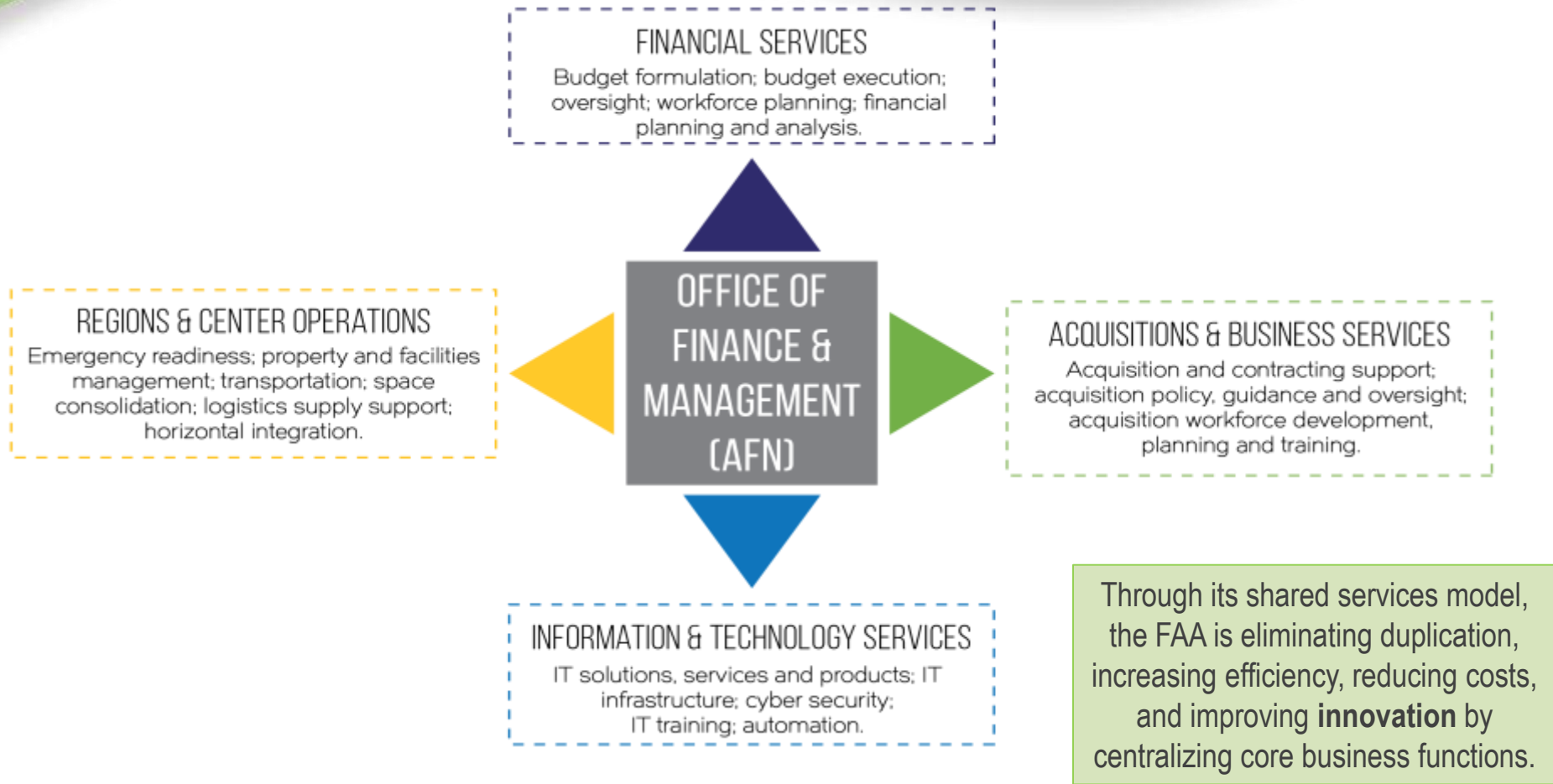
CHRIS METTS

OFFICE OF FINANCE & MANAGEMENT
CHIEF ACQUISITION OFFICER





Shared Services at the FAA



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Acquisitions Team

Under shared services, the FAA consolidated acquisitions and contracting functions from across the agency to standardize and optimize delivery of service and leverage the expertise of acquisitions professionals to drive quality, **innovation**, and **agility**.



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Acquisitions Responsibilities

- Provide fast, **innovative**, **flexible**, reliable cost-effective procurement solutions that allow us to meet our customers' acquisition requirements so they can stay focused on doing their part to achieve the FAA mission.
- Collaborate with our customers to understand their needs and then plan, award, manage, and transition procurement actions.
- Drive **innovation** by improving the timeliness, quality, and reliability of all acquisitions services.
- Ensure the best value to our customers and the taxpayers.
- Create the **agility** necessary in the acquisitions system to be more responsive to customers' needs while navigating an uncertain and ever-changing fiscal environment.
- Recruit and retain a well-trained, certified, knowledgeable acquisitions workforce.
- Manage electronic procurement and business information systems to leverage data-driven decision making and ensure transparency and accountability.

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Acquisitions Customers & Contracts

Acquisitions and Business Services manages the award and administration of contracts, purchase orders, delivery orders, agreements, and aviation research grants for customers across the FAA's 14 lines of business and staff offices:

- Airports
- Audit & Evaluation
- Civil Rights
- Government & Industry Affairs
- Policy, International Affairs & Environment
- Air Traffic Organization
- Chief Counsel
- Communications
- NextGen
- Security & Hazardous Materials Safety
- Aviation Safety
- Commercial Space Transportation
- Finance & Management
- Human Resource Management

High-profile acquisitions programs across the agency include:

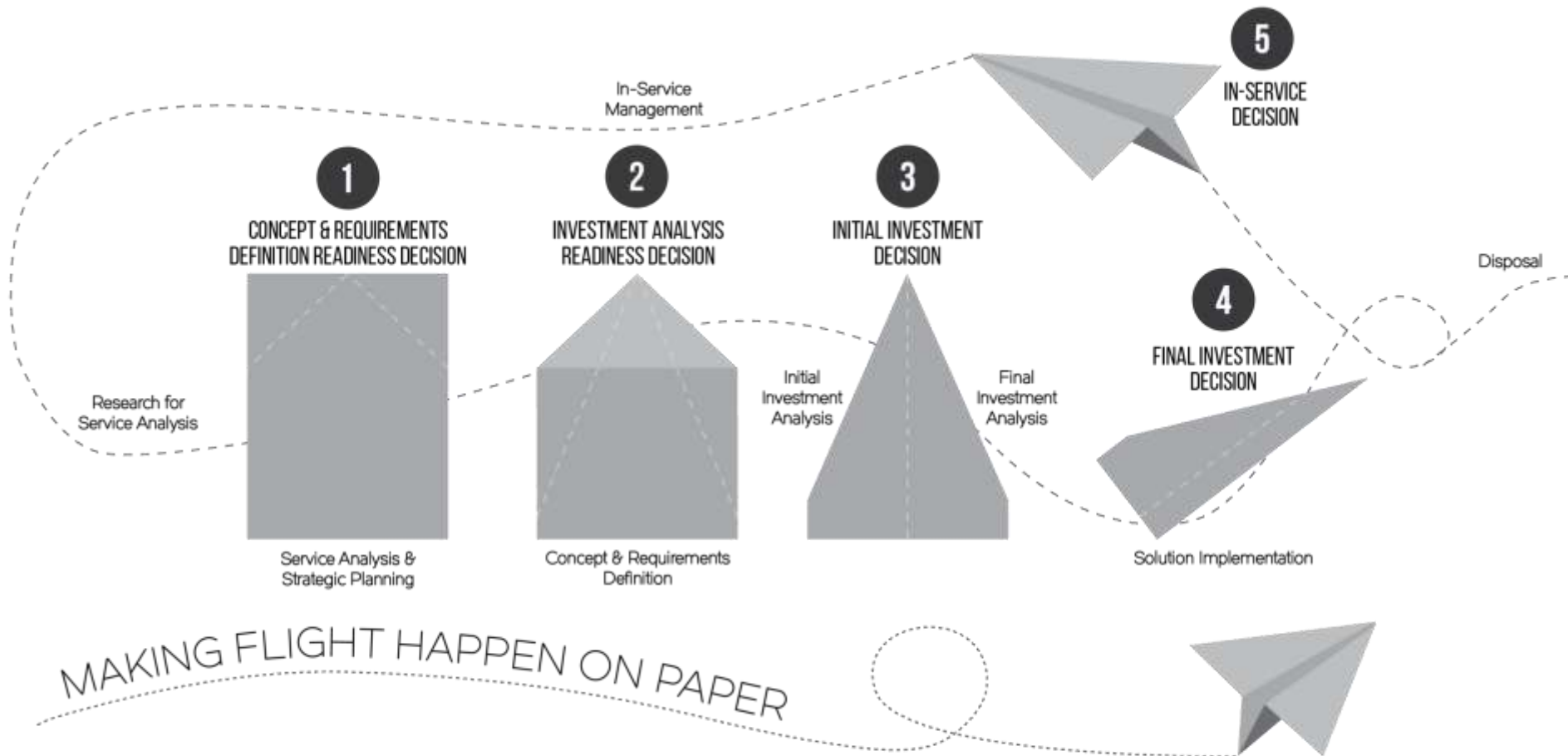
- NextGen Initiatives
- Unmanned Aircraft Test Sites
- EMS365 & Cloud Services
- Facility & Tower Construction
- Utility Energy Services
- Air Traffic Controller Training

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Acquisitions Lifecycle

The FAA Acquisitions Management System gives us the **flexibility** to manage the entire acquisitions lifecycle from planning, solicitation, and evaluation of offers, to award, administration, and post-implementation of contracts.



Acquisition Management System



Legend

1. Concept and Requirements Definition Readiness Decision
2. Investment Analysis Readiness Decision
3. Initial Investment Decision
4. Final Investment Decision
5. In-Service Decision

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Acquisitions Lifecycle in Action: FY14

- Completed 27,096 contract actions
- Obligated more than \$4.65 billion
- Awarded 31% of contracts to small business
- Achieved cost savings of \$42.8 million through strategic sourcing
- Awarded 900 new task orders and 800 post award actions
- Awarded 85% of contracts through competition

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Accountability Measures

- FAA Joint Resources Council (FAA Investment Review Board)
 - Recommends significant Acquisitions Management System policy changes
 - Makes acquisition investment decisions
 - Provides oversight of large acquisition programs
 - Leads Earned Value Management policy, processes, guidance, reviews, and training
 - Manages post-implementation review process
- Capital Investment Team
 - Reviews potential acquisitions to ensure affordability
 - National Acquisitions Evaluation Program
 - Performs nation-wide contract reviews to ensure compliance with Acquisitions Management System policy
 - Identifies areas for improvement and best practices
 - Ensures alignment between policy, training, and practices

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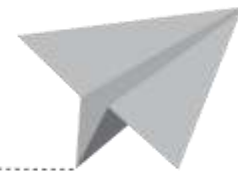


On the Horizon

AMS 2016 represents a comprehensive review of the FAA Acquisitions Management System (AMS) brand, delivery, structure, and content to improve the system and add the needed **agility** to support **innovation**



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Outcome/Benefits

- Being effective in Procurement and Acquisitions, makes the operation more efficient and predictable.
- Being consistent will increase speed to deploy, set proper expectations and reduce costs in an era of shrinking budgets.

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Questions

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